

ALL SEASONS REALTY PUBLICATIONS EMPLOYMENT APPLICATION

If You're Interested In Developing Your Own Exclusive Territory, Please Follow The Hiring Procedures Below.

- 1) Fill in your personal and employment information and answer the questions below.
- 2) Call Mr. Appleman at (508) 771-2419.

Mail This Application To: All Seasons Realty Publications, PO Box 2801, Hyannis, MA 02601
or E-mail it to: appleman@attbi.com or fax it to (508) 771-4083

PERSONAL INFORMATION

Name _____ Phone # _____ SS # _____
 Address _____
 How long at this address _____ Years. Do You: Own Rent
 Previous Address _____
 Year And Make Of Automobile (s) _____
 Did You Graduate From High School? Yes No The Class of 19____
 Did You Graduate From College? Yes No The Class Of 19____ Name of College _____
 Present or last occupation: _____ Monthly Income \$ _____

EMPLOYMENT HISTORY

Company Name: _____
 Supervisor's Name: _____ Phone # _____
 Reason For Leaving (or considering leaving) _____
 Duties Included: _____

PREVIOUS WORK EXPERIENCE

Company Name & Address	Date		List Your Duties	Salary		Reason For Leaving
	From	To		Starting	Final	

QUESTIONS

- 1) In your opinion, what does it take to be successful in sales? _____
- 2) Have you ever sold advertising? _____
- 3) Do you feel confident that you can make appointments on the telephone with business owners? _____
- 4) Have you ever had to close a prospect on your first sales call? _____
- 5) How much money do you need to earn each month? \$ _____ Each year? \$ _____

Business References (List 2, Name & Phone Number)

_____ Phone # _____
 _____ Phone # _____

Personal References (List 2, Name & Phone Number)

_____ Phone # _____
 _____ Phone # _____